

## AKAMAI SOLUTION BRIEF

# Akamai's cloud computing services for SaaS providers



## Scale, performance, and value – without compromise

To stay ahead of the competition, SaaS providers need high performance and security, but without the exorbitant pricing that some cloud services impose. What's more, they need solutions that make it easy to build and deploy their applications, so they can stay nimble and responsive to the market. Akamai's massively distributed edge and cloud platform provides optimal customer experiences from a trusted industry provider. Build, deploy, and secure your applications closer to users and devices with Akamai's cloud computing services.

## Akamai's cloud computing services

Our cloud computing services running on Akamai Connected Cloud provide SaaS vendors with a secure, reliable, and flexible infrastructure to serve their customers. The top 10 software companies in the world use Akamai.

Scale infrastructure up or down as you need. Our simple, flat pricing model and low data egress costs mean fewer surprises and a more manageable budget.

Our easy-to-use, open source solutions mean you can deploy faster, and our award-winning live developer support will keep you up and running.



With Akamai, we now enjoy savings that scale. We delight our end customers, and we maintain the freedom to bring or build using our own tools and features. All the while, the Akamai support team has been available 24/7 to provide expertise.

**Rajkumar Ganapathy, CTO, Zolvit**

## How Zolvit gained control over their cloud costs without compromising performance

**Profile:** Large B2B SaaS provider with hundreds of thousands of customers

**Challenge:** Complex deployments with low-latency performance requirements necessitates better management of costs, which had become difficult to predict and control.

**Solution:** Using Akamai's open source tools, Zolvit was able to meet the needs of their complex deployment environment with reduced egress fees and zero commitments. The open source tools made deployment faster and easier without getting locked into proprietary tools.

### Benefits



Simple, transparent pricing for easier, more accurate budgeting



Easy-to-use, open source tools that speed your time to market



A more distributed network that's closer to your customers means you can meet their need for low latency and high availability

### Key impacts

- 50% reduction in cloud costs, alleviating the consistent headache of busting the budget
- Subsecond application response times driven by higher-throughput compute instances
- Automated reach and scale to serve growing customer base in new and existing markets

Your developers can try our platform for free. Send them this [link](#) to register and receive cloud credits.